ISLAND®

TRAINING & EDUCATION PROGRAM FOR INTEGRATORS
We provide the tools integrators need to successfully market, sell, and support Island Router

SELF-PACED VIDEO COMPONENT

Product videos let you explore everything Island including:
- Island basics
- Setting up users and groups. customizing notifications, assigning preset parental control and productivity levels
- Scheduling access, filters, and VPNs
- Configuring VPNs and VLANs
- Advanced topics and much more

Our collection of company videos reveal our history, why we developed Island, and the philosophy behind its rich feature set.

NETWORKING 101

New to networking? Confused about some of the terms?
Our networking basics module covers topics like:
- What is NAT and what does it mean to be double-NAT'd?
- When do you use fixed versus dynamic IP addresses?
- What are the benefits of dual-WANs?
- Why use VLANs?
- When do you use VPNs?
- What is DNS and how does it differ from DDNS?
- What are public keys and private keys?
- Much, much more

1-ON-1 WITH THE ISLAND CREW

After completing the self-paced training, you have the opportunity to meet with our sales engineering staff:
- Set up a one-hour session to cover initial questions
- Explore specific questions and topics as needed, learn about vertical segments and their technical challenges
- Schedule as often as needed
- Attend quarterly Zoom training sessions on new features and requested topics

1-ON-1 WITH MARKETING/BRANDING

- Explore materials you can use to help sell Island—everything from data sheets, presentations, sales videos, and more
- Learn about our corporate branding guidelines and assets
- Let us tailor materials to your specific customer needs
- Conduct joint sales calls with our teams as needed for pre- and post-sales efforts
- Download promo videos to run at trade shows and conferences (customization available)
- And just for fun...swag!

support.islandrouter.com/training